

CAPABILITY STATEMENT

FEDCON Solutions, LLC

Accepting Challenges. Getting Results.™

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CORE COMPETENCIES

Located and operating around the District of Columbia, Maryland, and Virginia beltway, FEDCON Solutions, LLC was founded by, Mr. Joseph L. Jefferson II, Owner and President, who possesses in-depth experience delivering Contract Lifecycle Management (CLM) subject matter expertise to the Department of Defense (DoD), Department of Energy (DoE), National Aeronautics and Space Administration (NASA), National Counterterrorism Center (NCTC), US Health and Human Services (HHS), Homeland Security, Intelligence, Health, Litigation, and state and local communities.

FEDCON Solutions, LLC takes a hands-on approach to executing the following CLM core capabilities:

Contract Request

- Pre- & Post-award Request for Proposal/Request for Quote Review, Analysis, & Solicitation Response Development
- Request for Information review and content development
- FAR & DFAR Interpretation
- Organizational Conflict of Interest Analysis & Mitigation Plan Development
- Mergers & Acquisitions Contract Due Diligence & Risk Analysis

Contract Creation & Authoring

- Agreement (e.g. Contract, Subcontract, Consulting Agreement, Contractor Teaming Arrangement, Memorandum of Understanding, Teaming Agreement, & Non-Disclosure) Drafting, Review & Redlining
- Contract & Procurement Policies & Procedures Drafting, Review, Redline & Implementation

Contract Collaboration & Negotiation

- Shrewd yet common-sense Agreement negotiation resulting in the most favorable terms and conditions to meet your unique program execution needs

Contract Management & Administration

- Hands-on, day-to-day contract management and administration
- Customer intimacy development and maturation

Regulatory Compliance

- Contractors' Purchasing System Review Audit Assistance
- Small Business Reporting & Small Business Subcontracting Program Audit Assistance
- Sarbanes-Oxley Audit Assistance
- System for Award Management (SAM) registration and renewal

PAST PERFORMANCE

Our past and present Partners include the following companies whom we've either provided or continue to provide CLM expertise in support of their critical missions to the Department of Defense (DoD), Department of Energy (DoE), state and local, and commercial prime clientele: **Amir Neeman Consulting, LLC; CALIBRE; Firebird Analytical Solutions & Technologies Inc.; G2 Global Solutions, LLC; The KeyW Corporation, a wholly owned subsidiary of Jacobs; Octo Consulting Group, LLC; The O'Gara Group; PM Consulting Group, LLC; Powder River Industries; Potomac Haven; Inc.; Schafer; Smartsat, Inc.; Strategic Resources, Inc.; and Synergy Management Services Inc.**

DIFFERENTIATORS

Market Understanding: FEDCON Solutions, LLC was forged out of and therefore fully understands the ever-augmenting and highly pressurized conditions of the federal market.

Solution Providers: Everyday we live out our core values of Accepting Challenges. Getting Results.™ FEDCON Solutions, LLC offers uniquely tailored, on-target CLM solutions to both the U.S. Federal Government and those commercial companies operating in the federal market.

Mission Inspired: Inspired by and dedicated to its Partners' critical missions, FEDCON Solutions, LLC diligently seeks to become our Partners' trusted advisor that, leveraging in-depth subject matter expertise honed in the federal market, provides unparalleled yet cost effective thought leadership for the resolution of our Partners' most complex CLM challenges.

Responsive & Agile: FEDCON Solutions, LLC is flexible and agile to meet the fast-paced, high-volume demands of its Partners.

COMPANY DATA

Certification: SDB

DUNS Number: 080927082

CAGE Code: 7ZCP2

NAICS Code: 541611

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